

## events calendar

### JANUARY

**25**

**Luncheon Series:  
Negotiations - Turning  
Them Into Win - Wins**  
11:30 a.m. - 1:30 p.m.

### FEBRUARY

**7**

**Overview: Leadership  
Development Institute™**  
7:30 a.m. - 9:30 a.m.

**8**

**Principles Course: New  
Member Orientation**  
7:30 a.m. - 9:30 a.m.

**14**

**Overview: Becoming a  
Best Place to Work**  
7:30 a.m. - 9:30 a.m.

### MARCH

**6**

**Leadership Development  
Institute™ - Session 1 of  
10**

**12**

**Becoming a Best Place to  
Work - Session 1 of 4**  
8:00 a.m. - 10:00 a.m.

**13**

**Overview: Business Board  
Institute & Blueprint**  
7:30 a.m. - 9:30 a.m.

**21**

**Unlocking Marketing  
with AI: Breakfast Series**  
7:30 a.m. - 9:30 a.m.

### APRIL

**11**

**Workshop: Cracking  
the Code: The Art of  
Opening the Doors in  
Modern Selling**  
7:30 a.m. - 11:30 a.m.

**24**

**Overview: CEO Roundtable**  
8:00 a.m. - 11:30 a.m.

**25**

**Luncheon Series**  
11:30 a.m. - 1:30 p.m.

### MAY

**2**

**Principles Course: New  
Member Orientation**  
7:30 a.m. - 9:30 a.m.

### JUNE

**6**

**Luncheon Series**  
11:30 a.m. - 1:30 p.m.

### JULY

**10**

**Overview: G2 Roundtable**  
8:00 a.m. - 11:30 a.m.

**17**

**Overview: Pricing Power -  
Virtual**  
7:30 a.m. - 9:30 a.m.

**24**

**Overview: Business Board  
Institute & Blueprint**  
7:30 a.m. - 9:30 a.m.

### August

**1**

**Principles Course: New  
Member Orientation**  
7:30 a.m. - 9:30 a.m.

**6**

**Pricing Power™ - Virtual  
Series, Session 1 of 5**  
9:30 a.m. - 10:30 a.m.

**8**

**Breakfast Series**  
7:30 a.m. - 9:30 a.m.

### September

**4**

**Overview: Next Generation  
Institute® (NGI)**  
7:30 a.m. - 9:30 a.m.

**10**

**25<sup>th</sup> Annual Family and  
Private Business Awards**

**18**

**Overview: Financial Fluency  
for Next Gen Leaders - Virtual**  
7:30 a.m. - 9:30 a.m.

### October

**8**

**Financial Fluency for Next  
Gen Leader - Virtual Series,  
Session 1 of 5**  
9:00 a.m. - 11:30 a.m.

**10**

**Breakfast Series**  
7:30 a.m. - 11:30 a.m.

### November

**6**

**Overview: CEO Roundtable**  
8:00 a.m. - 11:30 a.m.

**7**

**Principles Course: New  
Member Orientation**  
7:30 a.m. - 9:30 a.m.

**14**

**Luncheon Series**  
11:30 a.m. - 1:30 p.m.

**19**

**Next Generation Institute®  
(NGI) - Session 1 of 12**

**Knowledge. Connection. Community.**

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